

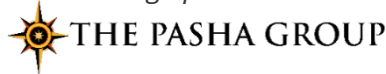


PORT & TERMINAL MANAGEMENT TRAINING

Host & Reception Sponsor



Presenting Sponsor



Welcome Sponsor



Tuesday, February 10
All Times Listed are in PT
Agenda is subject to change

8:00 a.m. to 5:00 p.m.

Port of Long Beach Administration Building, 415 W Ocean Blvd. 1st Floor Lobby

Registration

8:30 a.m. to 9:00 a.m.

POLB Administration Building 1st Floor

Breakfast

9:00 a.m. to 12:00 p.m.

POLB Administration Building 1st Floor – Multipurpose Room

Welcome from AAPA, Port of Long Beach and Sponsors

*Shannon McLeod, Vice President of Member Services, AAPA
Dr. Noel Hacegaba, CEO, Port of Long Beach
Sophie Silvestri, Manager of Business Development and Government Affairs, The Pasha Group*

Exploring the Port of Long Beach and Beyond

An overview of the Port’s governance structure, terminal diversity, operating model, and sustainability programs and how it differs from other U.S. ports.

Russell Mahakian, Manager of Business Development, Port of Long Beach

Port Drivers and Supply Chain Performance

This training session will encourage participants to view port operations through a supply chain lens and consider how port strategies, policies, and performance decisions extend well beyond the waterfront. Participants will explore the role of ports as critical nodes in global supply chains, with a focus on port capacity, performance, and operational decisions that affect supply chain reliability and flow.

12:00 p.m. to 1:00 p.m.
*POLB Administration Building
11th Floor*

12:00 p.m. to 1:00 p.m.
*POLB Administration Building
3rd Floor Education Center*

1:00 p.m. to 3:00 p.m.
*Shuttle will depart from and
return to the POLB Administration
Building*

Dr. Thomas O'Brien, Associate Dean, College of Professional and Continuing Education, California State University, Long Beach (CSULB)

Networking Break

Ports & Terminals “Unsession”

This interactive session breaks away from the traditional presentation and combines expert insights with peer-led discussion to offer a shared understanding of port and terminal fundamentals. Topics will include port and terminal components, vessel and commodity types, cargo handling operations and equipment, and industry terminology.

Lunch

AAPA Professional Development Board Meeting

Port Tour: Port of Long Beach & Pasha Omni Terminal at the Port of Los Angeles

Port of Long Beach

This guided bus tour offers an inside look at the Port of Long Beach, with stops near active terminals to explore how cargo moves through the port. Participants will learn about port jurisdictions, terminal and cargo diversity, land and berth utilization, and multi-use terminal operations. The tour also highlights key port machinery and equipment, including cranes, yard equipment, and rail infrastructure, providing a practical overview of modern port operations.

Tour led by Russell Mahakian, Manager of Business Development, Port of Long Beach

Pasha Omni Terminal at the Port of Los Angeles

This 40-acre, multi-purpose marine terminal handles steel products, containers, breakbulk, heavy machinery, and project freight. The Pasha facility is also the site of the Green Omni Terminal demonstration project, a collaborative effort testing zero- and near-zero-emission technologies, on-site solar generation, battery storage, and energy systems to reduce emissions and improve terminal resiliency.

3:00 p.m. to 5:30 p.m.
*POLB Administration Building
11th Floor*

5:30 p.m. to 7:00 p.m.
*POLB Administration Building
3rd Floor Education Center*

7:30 p.m. to 9:00 p.m.
TBD

*Tour led by Russell Mahakian, Manager of Business Development,
Port of Long Beach*

Networking Break

Port & Terminal Manager Challenge #1:

Port Assets, Land Use & Terminal Operations

This interactive, team-based activity will reinforce the day's concepts as participants decide how port assets, intermodal connectivity, cargo operations, and real estate planning intersect in decision-making. Participants will gain a deeper understanding of the tradeoffs and strategic considerations that influence effective port management.

Welcome Reception

PPM Candidate Dinner

Wednesday, February 11
All Times Listed are in PT

8:30 a.m. to 12:00 p.m.

Port of Long Beach Administration Building, 1st Floor Lobby

8:30 a.m. to 9:00 a.m.

POLB Administration Building 1st Floor – Multipurpose Room

9:00 a.m. to 10:30 a.m.

POLB Administration Building 1st Floor – Multipurpose Room

10:30 a.m. to 12:30 p.m.

Shuttle will depart from and return to the POLB Administration Building

12:30 p.m. to 1:30 p.m.

POLB Administration Building 11th Floor

1:30 p.m. to 4:30 p.m.

POLB Administration Building 11th Floor

Registration

Breakfast

Port & Terminal Capital Planning

This training session focuses on how ports develop and manage capital plans, translating long-term strategy, policy goals, and operational needs into a prioritized portfolio of projects. Participants will explore the early stages of the project lifecycle, including demand forecasting, needs assessments, stakeholder engagement, and project screening and prioritization. The discussion emphasizes early-stage alignment, uncertainty, and leadership judgment in determining which projects advance.

Eric C. Shen, PE, PTP, CPE, F.ASCE, F.ITE

Adjunct Professor of Civil & Environmental Engineering Practice, Viterbi School of Engineering & Sol Price School of Public Policy

Donald Brinkman, PE

Principal & Subject Matter Expert, CSRS

Port Tours: Toyota Terminal and Hydrogen Plant, Pier B, Port of Long Beach

This tour provides a firsthand look at roll-on/roll-off (Ro/Ro) operations and terminal performance at the Toyota Terminal, one of the Port of Long Beach’s key vehicle facilities. Participants will also visit Toyota’s on-site hydrogen and renewable energy plant to learn how energy innovation is supporting terminal efficiency, emissions reduction, and the port’s broader sustainability goals.

Lunch

Turning Plans into Projects

Building on capital planning fundamentals, this training session examines how ports and terminals deliver approved projects, shifting from planning theory to execution reality. Topics include project management foundations, procurement and delivery

method selection, stakeholder and tenant coordination, and how funding sources affect risk, compliance, and accountability. Emphasis will be placed on capturing lessons learned and feeding execution experience back into future capital planning.

Eric C. Shen and Donald Brinkman

Port & Terminal Manager Challenge #2:

Port & Terminal Development and Delivery

During this activity, participants will collaborate to conceptualize a marine facility, exploring key aspects such as planning requirements, funding strategies, and engineering and construction considerations. Teams will collaborate to balance operational needs, resource constraints, and innovative solutions.

After crafting their proposals, each team will present their approach and engage in a discussion highlighting the challenges faced, creative strategies applied, and insights gained throughout the exercise.

4:30 p.m. to 6:00 p.m.

*Harbor Breeze Dock 2
100 Aquarium Way Dock #2, Long
Beach, CA 90802*

Sponsored by



6:00 p.m. to 9:00 p.m.

TBD

Port Tour: Harbor Tour

This harbor boat tour offers a practical look at the Port of Long Beach from the water, highlighting active terminals, vessel activity, and day-to-day port operations. See towering cranes, massive vessels, and the Long Beach International Gateway Bridge.

Participants will learn how the port worked with community and transportation partners to build the bridge, and key lessons from planning, construction, and implementation.

Tour led by Lee Peterson, Media Relations Manager and Alice Castellanos, Port Communications Specialist from the Port of Long Beach and Eric C. Shen

PPM Activity

Thursday, February 12
All Times Listed are in PT

8:30 a.m. to 9:00 a.m.
 Port of Long Beach Maintenance Facility, 725 Harbor Plaza

Breakfast

9:00 a.m. to 10:15 a.m.

Port Tour: LEED Gold Certified Maintenance Facility

This guided tour of the Port of Long Beach’s LEED Gold Certified Maintenance Facility provides insight into how the port supports day-to-day operations through centralized maintenance, fleet management, and skilled trades. Participants will learn how the facility was designed to improve operational efficiency, incorporate sustainability practices, and support workforce needs. Discussion will focus on how facility design, equipment, and maintenance planning align with operational demands, environmental goals, and long-term asset management, offering practical lessons applicable to other port environments.

Tour led by Jake Schuchmann, Director of Maintenance, Port of Long Beach

10:15 a.m. to 12:30 p.m.
 POLB Maintenance Facility, 1st Floor

Networking Break

Port People and Partnerships

This training focuses on the human and organizational dimensions of port operations, emphasizing how people, teams, and external partners collectively support port activities. Participants will examine the variety of roles that keep a port functioning—from management, skilled trades, and terminal staff to regulatory agencies, service providers, and community partners—and how these roles intersect in daily operations.

Khristina Jason, Director of Human Resources, Port of Long Beach

Eleanor Torres, Managing Director of Strategic Advocacy, Port of Long Beach

Rafael Delgado, Director of Tenant Services, Port of Long Beach

Casey Hehr, Managing Director of Commercial Services, Port of Long Beach

12:30 p.m. to 1:30 p.m.
*POLB Maintenance Facility,
1st Floor*

1:30 p.m. to 3:00 p.m.
*Shuttle will depart from and
return to the Maintenance
Building*

3:00 p.m. to 5:00 p.m.
*POLB Maintenance Facility,
1st Floor*

Port Revenues and Funding

Participants will have an in-depth look at how ports structure and secure financial resources, assess financial feasibility, and balance long-term debt and risk. The training will also examine how revenue and financing decisions intersect with operational goals, community expectations, and regulatory requirements. The session will also touch on procurement's role in turning funding into delivered projects, including how the Port of Long Beach approaches contracting and engages small and local businesses. Real-world examples will highlight how different ports leverage leasing strategies, P3s, user fees, and grants to support infrastructure priorities.

Sam Joumblat, Managing Director of Finance and Administration, Port of Long Beach

Don Kwok, Director of Finance, Port of Long Beach

Eamonn Killeen, Director of Real Estate, Port of Long Beach

Terra Van Andel, Director of Central Procurement Services, Port of Long Beach

Lunch

Port Tour: SSA at Pier F

This tour of Pier F offers a close look at the range of cargo operations at the Port. Participants will observe breakbulk and refrigerated cargo activities at the SSA terminal and discuss how different commodities move through the terminal and connect to downstream users. The tour will also examine liquid bulk operations and how the port and its tenants manage specialized infrastructure, safety requirements, and long-term asset maintenance across different cargo types within a shared port environment.

Networking Break

Port & Terminal Manager Challenge #3:

Port Operations and Risk Management

In this applied exercise, participants will integrate the day's lessons and best practices as they work in teams to navigate real-world

5:30 p.m. to 7:30 p.m.

*Esplanade at Hotel Maya
700 Queensway Drive
Long Beach, CA 90802*

8:00 p.m. to 9:00 p.m.

*The Queen Maru
1126 Queens Highway
Long Beach, CA 90802*

terminal events. The challenge will require participants to assess risks, coordinate across departments, and make time-sensitive decisions that balance safety, efficiency, and business continuity. The activity will also prompt teams to consider how to manage reputational risk and uphold strong relationships with community partners, tenants, and other stakeholders.

Networking Reception

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Group Activity

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Friday, February 13
All Times Listed are in PT

8:30 a.m. to 9:00 a.m.
*POLB Administration Building
11th Floor*

Breakfast

9:00 a.m. to 11:30 a.m.
*Shuttle will depart from and
return to the POLB
Administration Building*

Port Tours: Long Beach Container Terminal and Joint Command Control Center (JCCC)

Topics: Maritime and Landside Security Operations, Emergency Response, Cybersecurity; Advanced Container Handling Systems, Equipment Coordination and Remote Operations, Safety Practices

11:30 a.m. to 1:30 p.m.
*POLB Administration Building
11th Floor*

Working Lunch

Port & Terminal Manager Challenge #4:

Resilience & Continuity Management

This activity will equip participants with the knowledge and tools to anticipate, prepare for, and respond to disruptions in port operations. Participants will explore strategies for maintaining operational continuity during emergencies, natural disasters, cyber incidents, and other unplanned events.

Certifications and Final Thoughts